

2019 Japan Conference

**Bank of America
Merrill Lynch**



Monday, September 2 to Friday, September 6, 2019 Grand Hyatt Tokyo Hotel | Tokyo, Japan

Please mark your calendar for Bank of America Merrill Lynch's 16th Japan Conference, one of the largest investor conferences in Japan. This event will feature important keynote addresses and comprehensive presentations covering major investment themes, one-on-one/small group meetings with leading Japanese companies from multiple sectors, thematic small group meetings with CEO/CFOs and industry experts, and InvesTours.

Sep 2 (Mon)	Sep 3 (Tue)	Sep 4 (Wed)	Sep 5 (Thu)	Sep 6 (Fri)
Thematic Small Sessions	Thematic Small Sessions	Large/Plenary Sessions *	Large/Plenary Sessions *	
1x1/Group Meetings	1x1/Group Meetings	1x1/Group Meetings	1x1/Group Meetings	
Corporate/Expert Dinners	Corporate/Expert Dinners	Corporate/Expert Dinners	Corporate/Expert Dinners	
InvesTours (Real Estate)	Cocktail Reception * 5:30 pm			InvesTours (Government, Fanuc)

* Large/Plenary and Cocktail Reception is open to all registrants. All other events require sign-up..

Highlights

- Four days of one-on-one/group meetings, targeting over 200 leading Japanese companies.
- Two days of thematic small group meetings organized by BofAML analysts. Speakers will include corporate senior management, division heads, and industry specialists discussing the most relevant topics for investing in Japan today.
- Two days of keynote speeches and thematic panels featuring global thought-leaders, industry experts, and corporate senior management
- InvesTours featuring on-site and off-site visits to corporate offices, production sites, government ministries, etc.

Corporate Access: japan.1on1invest@baml.com

Global Events: Patricia Cheung | patricia.cheung@baml.com

Conference Website: <https://gems.bankofamerica.com>

Please contact your Bank of America Merrill Lynch Sales Representative for registration questions

You Are Invited

Japan Conference Welcome Reception 2019

Tuesday, September 3, 2019

5:30 p.m. – 7:30 p.m.

(Doors open at 5:00 p.m.)

Club Room I

Roppongi Hills Club

51 Fl. Roppongi Hills Mori Tower

6-10-1 Roppongi, Minato-ku

Tokyo 106-6151

We are delighted to invite you to our Welcome Cocktail to mark the opening of our annual Japan Conference. Please join us and your industry peers to enjoy a breathtaking view of the Tokyo skyline.

For further information, please contact your Bank of America Merrill Lynch representative or our [Global Events team](#).

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Large Session Agenda: Sep 4 (Wed) and Sep 5 (Thu)

Time	Sep 4 (Wed)	Sep 5 (Thu)
8:50 a.m.	Opening Remarks: Tamao Sasada, President and Representative Director, Merrill Lynch Japan Securities Co., Ltd.	
9:00 a.m.	The Geopolitics of 5G Paul Triolo, Head of Geotechnology Practice at Eurasia Group Moderator: Daisuke Takato, Head of Research Marketing & Corp Access, BofAML	We Are All FX Traders Now David Woo, Head of Global Rates, FX and EM FI Strategy & Economics, BofAML
10:00 a.m.	Bilateral and Global implications of US-China Trade Deterioration: Scenarios for US Revisions to Globalization Derek Scissors, American Enterprise Institute Moderator: Chris Oberoi, Deputy Director of Asia Pacific Research, BofAML	Standing the Test of Time: The US-Japan Security Relationship Evan Montgomery, Senior Fellow and Director of Research and Studies, Center for Strategic and Budgetary Assessments (CSBA) Moderator: Ronald Epstein, US Aerospace/Defense Analyst, BofAML
11:00 a.m.	U.S. – Japan Relations in Asia: Our Investment in the Indo-Pacific Joseph M. Young, Chargé d’Affaires ad interim, U.S. Embassy Moderator: Tamao Sasada, President and Representative Director, Merrill Lynch Japan Securities Co., Ltd.	Rare Opportunities: How New Technologies and The Trade War is Affecting Rare Earth Markets Hideaki (Nick) Kotaki, Managing Director, Material Trading Company Ltd Moderator: Takashi Enomoto, Chemicals, Steel & Non-Ferrous Metal Analyst, BofAML
12:00 pm	Panel Discussion: Japan Macro Analysts Roundtable Izumi Devalier, Head of Japan Economics, BofAML Shusuke Yamada, Head of Japan FX/Equity Strategy, BofAML Shuichi Ohsaki, Head of Rates Strategy, BofAML	A Changing World of Technology and Trade Benjamin Butler, Futurist Moderator: Stephen O’Shea, Head of Japan Equity Distribution, BofAML
1:00 p.m.	UPS: Positioning the Network for Global Trends and Market Dynamics Richard Peretz, Chief Financial Officer, United Parcel Service Inc. Moderator: Vikram Sahu, Head of Asia Pacific Research, BofAML	Raising Domestic Unicorns: Japan’s Growing VC Market James Riney, Founding Partner and CEO of Coral Capital Shinichi (Shin) Takamiya, Managing Partner, Globis Capital Partners Moderator: Jason Mitchell, Japan Internet Analyst, BofAML
2:00 p.m.	Japan’s 5G, IoT, and Digital Transformation (DX) Takefumi Tanabe, Director of the Software and Information Service Industry Strategy Office, Ministry of Economy, Trade and Industry Moderator: Masashi Kubota, Head of Japan Research, BofAML	BofAML Global Equity Strategy Michael Hartnett, Head of Global Equity Strategy, BofAML
3:00 p.m.	Japan’s Governance Transformation Junichi Nakajima, Director-General, Policy and Markets Bureau, Financial Services Agency Moderator: Reiko Hayashi, Director and Deputy President, Merrill Lynch Japan Securities Co., Ltd	Sino-US Decoupling & Market Implications: A Long Term Framework David Cui, China Equity Strategist, BofAML
4:00 p.m.	The Powell Put and the Trump Call Ethan Harris, Head of Global Economics, BofAML	

Large Session Speaker Bio: Sep 4 (Wed)

Time	Sep 4 (Wed)
9:00 a.m.	<p>The Geopolitics of 5G</p> <p>Paul Triolo, Head of Geotechnology, Eurasia Group</p> <p>Paul S. Triolo is the Head of Geo-Technology at the Eurasia Group, focusing on global technology policy issues, cybersecurity, internet governance, ICT regulatory issues, and emerging areas such as automation, AI/Big Data, ambient intelligence, and fintech/blockchain. Prior to joining Eurasia Group, Paul served in senior positions within the US government for more than 25 years, focusing primarily on China's rise as a science and technology (S&T) and cyber power. He holds a bachelor's degree in electrical engineering from Penn State University and has work experience in Silicon Valley, along with his extensive work on internet governance and policy issues in government, have prepared him to tackle the substantial challenges companies will face in cyberspace.</p>
10:00 a.m.	<p>Bilateral and Global implications of US-China Trade Deterioration: Scenarios for US Revisions to Globalization</p> <p>Derek Scissors, American Enterprise Institute</p> <p>Derek M. Scissors is a resident scholar at the American Enterprise Institute (AEI), where he focuses on the Chinese and Indian economies and on US economic relations with Asia. He is concurrently chief economist of the China Beige Book.</p> <p>Dr. Scissors is the author of the China Global Investment Tracker. In late 2008, he authored a series of papers that chronicled the end of pro-market Chinese reform and predicted economic stagnation in China as a result. He has also written multiple papers on the best course for Indian economic development.</p>
11:00 a.m.	<p>U.S. – Japan Relations in Asia: Our Investment in the Indo-Pacific</p> <p>Joseph M. Young, Chargé d'Affaires ad interim, U.S. Embassy</p> <p>Joseph M. Young became Chargé d'Affaires, U.S. Embassy Tokyo, on July 20, 2019. Mr. Young, a career member of the U.S. Senior Foreign Service, previously served as Deputy Chief of Mission at Embassy Tokyo from 2017 to 2019. From 2014 to 2017, he served as the Director for Japanese Affairs at the Department of State. From 2012 to 2014, Mr. Young was Deputy Foreign Policy Advisor for the U.S. Pacific Command. He also served as Political-Military Unit Chief at U.S. Embassy Tokyo from 2009 to 2012.</p>

Large Session Speaker Bio: Sep 4 (Wed)

Time	Sep 4 (Wed)
12:00 PM	<p>Panel Discussion: Japan Macro Analysts Roundtable</p> <p>Izumi Devalier, Head of Japan Economics</p> <p>Izumi Devalier joined the firm in September 2016 as a Director and Head of Japan Economics, based in Tokyo. Prior to that, she was a senior economist at HSBC, with primary coverage of Japan. She has also worked in the investment banking division of Citigroup in Japan. Devalier has written a wide range of thematic research on Japan and contributed to the American Chamber of Commerce in Japan's 2011 White Paper, which outlined growth strategy recommendations for Japanese policymakers. Devalier holds a Bachelor's degree in political science from Columbia University, and a Master's Degree in International Economics from the Johns Hopkins School of Advanced International Studies. She is a frequent commentator on CNBC and Bloomberg TV.</p> <p>Shusuke Yamada, Head of Japan FX/Equity Strategy</p> <p>As a forex/equity strategist, Shusuke Yamada is primarily in charge of forecasting yen exchange rates and overall Japanese stock market trends, as well as developing forex and equity investment strategies. For forex, as it is a market which is driven by complex factors, he provides multifaceted analysis including macro and flow-based assessments and technical analysis. In his equity market analysis, Yamada focuses on the macro factors and explores their forex correlations. Further, leveraging his experience in the fixed-income asset management field, he aims to add as much hands-on level value into his research as possible.</p> <p>Yamada previously handled asset allocation analysis and management at a US asset management firm before joining PIMCO Japan, where he took charge of macroeconomic and market analysis. He joined Bank of America Merrill Lynch in July 2013</p> <p>Shuichi Ohsaki, Head of Rates Strategy, BofAML</p> <p>Rates strategist Shuichi Ohsaki is in charge of rate forecasts and bond investment strategy, focusing on providing analysis of monetary policy and bond investor trends as well as quants analysis and strategies. With a focus on JPY rates investment strategies, he is currently in charge of yield curve relative value strategies, spread trades, research including statistical analysis, and auction reporting. He also specializes in the analysis of interest rate and various other derivative products.</p> <p>Ohsaki joined Merrill Lynch Japan in 2011, before which he worked at Barclays Capital Securities and Mizuho Daiichi Financial Technology, where his role was interest rate derivative valuation control, credit derivative valuation, development of a simultaneous equity/credit derivative valuation model, as well as hybrid product pricing. Before that, Ohsaki was involved in researching plasma physics as a research fellow of the Japan Society for the Promotion of Science, assistant professor at the University of Tokyo and researcher at the University of Texas.</p> <p>Ohsaki received a doctorate in plasma physics from Tokyo University. He is a chartered member of the Security Analysts Association of Japan. He was a visiting lecturer at Kyoto University and Hosei University, and has written a book, "R-programming for finance", and over 20 academic papers on physics and finance.</p>

Large Session Speaker Bio: Sep 4 (Wed)

Time	Sep 4 (Wed)
1:00 p.m.	<p>UPS: Positioning the Network for Global Trends and Market Dynamics</p> <p>Richard Peretz, Chief Financial Officer, United Parcel Service Inc.</p> <p>Chief Financial Officer Richard Peretz is responsible for accounting, finance, financial planning, taxes and treasury, as well as audit and compliance activities at UPS. He also serves as the company's senior liaison to the investor, finance and analyst community. As a member of the UPS Management Committee, he joins the company's most senior executives in setting strategy for long-term growth. Prior to being named CFO, Peretz was Corporate Controller and Treasurer. In that role, he was in charge of financial reports and plans, tax, general accounting and mergers and acquisitions across all UPS business units</p>
2:00 p.m.	<p>Japan's 5G, IoT, and Digital Transformation (DX)</p> <p>Takefumi Tanabe, Director of the Software and Information Service Industry Strategy Office, Ministry of Economy, Trade and Industry</p> <p>Takefumi Tanabe joined the Ministry of International Trade and Industry (now Ministry of Economy, Trade and Industry) in 1997. Has long been involved in information security policy planning at the Cabinet Office and METI (since 2000). Has promoted initiatives such as support for creating new services in a data-driven society in METI's Information Services Industry Division since 2010. Has led the team that has set up and runs functions such as training personnel to deal with cybersecurity risks threatening social infrastructure in the Information-technology Promotion Agency's Cybersecurity Center since August 2017. Also has extensive overseas experience, including studying in the US, working in the JETRO Dusseldorf Center, and conducting research at Japan's Australian Embassy ranging from discourses about international relations through to environmental/energy policy and overseas trends, as well as economic diplomacy, before taking up his current post in July 2019. He is a Certified Public Accountant of the AICPA</p>
3:00 p.m.	<p>Japan's Governance Transformation</p> <p>Junichi Nakajima, Director-General, Policy and Markets Bureau, Financial Services Agency</p> <p>Junichi Nakajima joined the Ministry of Finance (MOF) in 1985 and assumed various positions mainly at the MOF and FSA, including the executive secretary to the Minister of State for Financial Services; Director, Insurance System Planning Office, FSA; Director-General of JETRO Vancouver; Director, Market Finance Division, MOF; Director, Debt Management Policy Division, MOF; Director, Policy Planning Division, FSA; Director, General Coordination Division, FSA; Deputy Director-General, Planning and Coordination Bureau, FSA (responsible for credit systems); and Deputy Director-General of the Planning and Coordination Bureau of FSA (responsible for policy planning and coordination of financial markets and exchanges); the Vice Commissioner of the Strategy Development and Management Bureau of FSA (responsible for human resources management and policy coordination) (while also Acting Director, Financial Research Center, FSA); in the current position since July, 2019. He graduated from the Faculty of Engineering, the University of Tokyo, in 1985 and Harvard Kennedy School in 1995.</p>

Large Session Speaker Bio: Sep 4 (Wed)

Time	Sep 4 (Wed)
4:00 p.m.	<p>The Powell Put and the Trump Call</p> <p>Ethan Harris, Head of Global Economics</p> <p>Ethan Harris is a managing director and Head of Global Economics. He coordinates and manages the global economics team, forecasts and publications. Regular Research publications include: Global Economic Weekly, Ethanomics, and Morning Market Tidbits. Harris regularly ranks highly in investor polls and forecast surveys. Previously, Harris was the chief US economist at Lehman Brothers. He also worked as an economist at Barclays and JP Morgan and spent nine years at the Federal Reserve bank of New York, where he was assistant to the president and head of the Domestic Research Division. Harris has a bachelor's degree in economics from Clark University and a PhD in economics from Columbia University, where he was a University Fellow. Harris is the author of "Ben Bernanke's Fed: The Federal Reserve After Greenspan." He is based in New York.</p>



Large Session Speaker Bio: Sep 5 (Thu)

Time	Sep 5 (Thu)
9:00 a.m.	<p>We Are All FX Traders Now</p> <p>David Woo, Head of Global Rates, FX and EM FI Strategy & Economics</p> <p>David Woo is a managing director and head of Global Rates, FX and EM Fixed Income Strategy & Economics Research. He is responsible for Developed & Emerging Markets, Rates and FX Strategy. He also serves on the Research Executive Management Committee. Regular Research publications include: Cause and Effect, Global Liquid Markets Weekly and Liquid Insight. Previously he was head of Global Foreign Exchange Strategy at Barclays Capital for six years. Before joining Barclays, he spent four years at Citigroup as head of Local Markets Strategy for Europe, the Middle East and Africa. He began his career as an economist at the International Monetary Fund in Washington, DC. Woo has a BA in mathematics from Tufts University and a PhD in economics from Columbia University. He is based in New York.</p>
10:00 a.m.	<p>Standing the Test of Time: The US-Japan Security Relationship</p> <p>Evan Montgomery, Senior Fellow and Director of Research and Studies, Center for Strategic and Budgetary Assessments (CSBA)</p> <p>During more than a decade at CSBA, Dr. Montgomery has written dozens of monographs, reports, journal articles, and book chapters on a wide range of topics, including great power competition, alliance management, East Asia security challenges, and nuclear issues. In 2016-2017 he served as Special Advisor to the Vice Chairman of the Joint Chiefs of Staff, where he worked primarily on defense innovation and nuclear modernization. Dr. Montgomery is the author of numerous CSBA reports, most recently Reinforcing the Front Line: U.S. Defense Strategy and the Rise of China and Extended Deterrence in the Second Nuclear Age: Geopolitics, Proliferation, and the Future of U.S. Security Commitments. Dr. Montgomery graduated summa cum laude from Villanova University and received his M.A. and Ph.D. from the University of Virginia. He is a past recipient of the Smith Richardson Foundation Strategy and Policy Fellowship, the Council on Foreign Relations International Affairs Fellowship, and the Department of Defense Joint Civilian Service Commendation Award.</p>



Large Session Speaker Bio: Sep 5 (Thu)

Time	Sep 5 (Thu)
11:00 a.m.	<p>Rare Opportunities: How New Technologies and The Trade War is Affecting Rare Earth Markets</p> <p>Hideaki (Nick) Kotaki, Managing Director, Material Trading Company Ltd</p> <p>Nick Kotaki began his career with Hitachi in 1981 and in 1985 began to specialize in the importing of rare earths from China to Japan, and further expanded into contracts that involved trading between China, Japan, the United States and Europe. In 1993, he transferred to Hitachi's London office to head up the European Materials Division. After six years created his own trading company and in 2009 and decided to move his operations back to his native home of Tokyo, where he established the Material Trading Company (MTC) Ltd. Nick has been active as a board director of EU Rare Earths Industry Association as well.</p>
12:00 PM	<p>A Changing World of Technology and Trade</p> <p>Benjamin Butler, Futurist</p> <p>Benjamin J Butler is a Futurist, Writer and Speaker, passionate about preparing and coaching people for these quickly-changing times. He is a member of the faculty of Futur/io, the European Institute of Exponential Technologies & Desirable Futures, a member of the Global Future Council on Computing at the World Economic Forum, a futurist with the UN's Resilience Frontiers initiative and is launching 2 new initiatives, Future Explorers and Quantum Futures. Previously he worked in international investment looking at trends and patterns in the world economy and human affairs, working at various investment banks (including Morgan Stanley, UBS and Nomura), hedge funds.</p>

Large Session Speaker Bio: Sep 5 (Thu)

Time	Sep 5 (Thu)
1:00 p.m.	<p>Raising Domestic Unicorns: Japan's Growing VC Market</p> <p>James Riney, Founding Partner and CEO of Coral Capital</p> <p>Prior to launching Coral Capital, James was a co-founder and head of 500 Startups Japan. With about \$110m under management, he's been a seed investor in over 40 companies. He is also a Board Director at SmarHR, where he was an early investor and led their ~\$14m Series B. Prior to 500 Startups, James covered early stage investments for DeNA's venture arm, focusing on Silicon Valley and Asia. He was listed on the Forbes Asia 30 Under 30 list for Finance & Venture Capital in 2016.</p> <p>Before investing, he was the founding CEO of ResuPress (now Coincheck, one of the largest cryptocurrency exchanges in Japan), and the creator of STORYS.JP, the "Medium.com of Japan." In another life, he worked at J.P. Morgan in New York and Tokyo. He grew up in Japan and speaks fluent Japanese.</p>
	<p>Shinichi (Shin) Takamiya, Managing Partner, Globis Capital Partners</p> <p>Shin is Managing Partner at GLOBIS Capital Partners. Shin leads GLOBIS's investments in mobile, digital media, and web services. Shin takes a hands-on approach to his portfolio companies initiating strategy development, organization/process development, partnership development, and global expansion. His track record includes: IPO's for iStyle, Aucfan, Kayac, Pixta, and Mercari; M&A for Shimauma Print System and nanapi. He was selected as Forbes Japan Midas List Most Influential Venture Investor 2018.</p> <p>Prior to Globis, Shin led management consulting projects at Arthur D. Little where he developed corporate strategy, new business strategy and innovation strategy for leading IT service providers and software companies. Shin received BA in Economics from University of Tokyo (graduation thesis with Honor), and MBA from Harvard Business School (Second Year Honor).</p>

Large Session Speaker Bio: Sep 5 (Thu)

Time	Sep 5 (Thu)
2:00 p.m.	<p>BofAML Global Equity Strategy</p> <p>Michael Hartnett, Head of Global Equity Strategy</p> <p>Michael Hartnett is a managing director and Chief Investment Strategist at BofA Merrill Lynch Global Research. In this role, he identifies key global market trends and offers strategic insights and solutions to both institutional and retail investor clients. Previously, he served as director of European Equity Strategy in London, and from 1998 to 2001 he had been in New York serving as senior international economist and global macro strategist, working closely with the Foreign Exchange and Fixed income desks. He joined Merrill Lynch in 1995 as chief economist in Japan, where he was based until 1998. Prior to joining Merrill Lynch, Hartnett served as chief economist for Smith New Court in Tokyo, which was acquired by Merrill Lynch in 1995. From 1990 to 1995 he was an economist at the United Kingdom fund manager Schroder's in London and Tokyo. He has a BA in economics from Exeter University, Exeter, England.</p>
3:00 p.m.	<p>Sino-US Decoupling & Market Implications: A Long Term Framework</p> <p>David Cui, China Equity Strategist</p> <p>David Cui is a managing director and has been China equity strategist since 2007. Prior to that, he covered a variety of sectors, including Conglomerates, Internet & Media, Mining, Steel, Shipping & Shipbuilding as well as Infrastructure for Hong Kong/China. He joined Merrill Lynch in 1999. Previously, Cui worked at international brokerage houses for six years, including four years as a resources analyst in Australia. He studied at Fudan University in Shanghai and has a bachelor's degree in commerce from the University of New South Wales and a post-graduate diploma in finance and investment from the Securities Institute of Australia. He is based in Singapore.</p>

Thematic Special Small Meetings Sep 2 (Mon) and Sep 3 (Tue)

Focused thematic group meetings with industry experts and senior managements.

Autos – Kei Nihonyanagi, Autos, Auto Parts Analyst, BofAML

Autos | Business Strategy Of Suzuki (Tue 3 Sep - 9 AM)

Speaker: Masahiko Nagao, Director and Managing Officer, Suzuki Motor Corporation

A small meeting with the management of Suzuki. Primarily a Q&A session, this will present an opportunity to discuss directly with management issues such as Suzuki's short-/ long-term strategy in India, where a recovery is expected from this summer.

Consumer Toiletries – Akiko Kuwahara, Paper, Pulp, Textiles, Glass, Toiletries Analyst, BofAML

Consumer Toiletries | Kao's Technology Innovation Driving Growth (Tue 3 Sep - 1 PM)

Meeting with Senior Managing Executive Officer for Kao's Research and Development

Speaker: Yoshihiro Hasebe, Representative Director, Senior Managing Executive Officer, Kao Corporation

Kao is boosting growth potential by developing innovative technologies and swiftly applying them to final products. In this session, Mr Hasebe, top in the R&D department, will explain these innovative technologies.

Glass – Akiko Kuwahara, Paper, Pulp, Textiles, Glass, Toiletries Analyst, BofAML

Glass | AGC Inc. - The Way To High-Value Added Basic Material Supplier (Mon 2 Sep - 10 AM)

CEO Meeting of AGC

Speaker: Takuya Shimamura, Representative Director President & CEO, AGC Inc.

AGC is transforming its business portfolio to become a high-functional products supplier. This session is for discussion with CEO of AGC regarding its strategy.

Note: Walk ins are not allowed

Special Smalls

Focused thematic group meetings with industry experts and senior managements.

Financials – Futoshi Sasaki, Brokerage, Insurance, Nonbank & Fintech Analyst, BofAML

Financials | Cashless Payments And Japanese Finance (1) (Mon 2 Sep - 1 PM)

Cashless Payments in Japan: The Big Picture

Speaker: Masayuki Yamamoto, Chairman, Yamamoto International Consultants

Cashless payments are growing rapidly, mainly owing to government policy support and participation by payments providers. In this session, a well-known consultant in the payments industry will provide the fundamental information necessary to consider the future of payments in Japan while providing an overview of Japan's cashless payments. This will be the first in the series of small meetings on cashless payments and Japanese finance to be held. The focus will be on differences between the payment schemes of Japan and those of Europe and the US.

Financials | Cashless Payments And Japanese Finance (2) (Tue 3 Sep - 1 PM)

The Direction of Competition in Payments Networks

Speaker: Tsuyoshi Morioka, Manager, Infcurion, Inc.

The spread of cashless payments is starting to affect not only smartphone payments, the end-user's interface, but also the payment networks that provide support. The next generation payments platform jointly proposed by Sumitomo Mitsui Card, GMO Payment Gateway, and Visa, a new payments network that is competitive in both cost and functionality, can partially replace existing payments networks, and this is enabling new efforts toward monetization by increasing the number of payment schemes the network can handle. In this session, we will hear about trends in payments networks from a consultant specializing in the financial and payments segment.

Financials | Cashless Payments And Japanese Finance (3) (Tue 3 Sep - 2 PM)

Business Strategies of New Entrants in the Cashless Payments Space

Speaker: Zhang Ye, Director, Business Development, Origami Inc.

As cashless payments become more widespread, new payment providers are gaining increased presence. In this session, we will hear from the manager in charge of business planning at Origami, one of the leaders in QR code payments, a business that continues to attract new providers, about Origami's strategy and the status of its competition with PayPay and LINE Pay, which are also new payments providers.

Special Smalls

Focused thematic group meetings with industry experts and senior managements.

Financials | Genome Testing And Japanese Finance (Mon 2 Sep - 2 PM)

Will Advances in Genome Science Change Life Insurance Business Models?

Speaker: Mitsunobu Sasaki, CEO, Insurance Medicine Research Institute Inc.

The broader use of genome testing is becoming more likely due to rapidly declining prices and the coverage provided by public insurance. Because genome data provide consumers the ability to accurately forecast their future health status, for the life insurers, which cannot easily access that data, it means increased underwriting risk by way of adverse selection, increased frequency of treatment from early detection of disease, and over-diagnosis and/or over-treatment. In this session, we will hear about how the spread of genome testing may change the life insurance business from an expert who has several years of experience in analyzing underwriting risk at AFLAC, a leading provider of cancer insurance.

Financials | Quantum Computers And Japanese Finance (Mon 2 Sep - 3 PM)

Global Development and Roll-Out of Quantum Computers and Implications for the Financial Sector

Speaker: Yuichiro Minato, CEO, MDR Inc.

The computing power of quantum computers could become a disruptor not only for the new segment of virtual currencies but for legacy finance segments as well. Japan's financial institutions have also started using quantum computers. In this session, we will hear from MDR, Japan's only startup specializing in quantum computing, about progress in the global development and roll-out of quantum computers, and its view of how that will impact the financial sector and other major industries.

Machinery – Kenjin Hotta, Machinery Analyst, BofAML

Machinery | Edgecross Consortium - Bringing the future of manufacturing to the present: Introducing Edgecross's AI, IoT and edge computing platform (Tue 3 Sep - 11 AM)

Presented by Edgecross Consortium's IIoT Evangelist Mr. Hasegawa

Speaker: Masayuki Hasegawa, Secretarial Office IIoT Evangelist, Edgecross Consortium

We expect hardware to increasingly become commoditized and the value-add in manufacturing to shift more towards the software. Further, we expect the trend towards processing and analyzing data closer to the edge as opposed to in the cloud will only accelerate as the amount of data collected within factories increases. We think Edgecross Consortium, which includes the "who's who" of Japanese automation/manufacturing, is at the forefront of this change. We think this session will help investors understand edge-computing based IIoT platforms, which is an area also pursued by other notable factory automation companies such as Fanuc with its FIELD System.

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Materials – Takashi Enomoto, Chemicals, Steel & Non-Ferrous Metal Analyst, BofAML

Materials | Japan's Rare-Earth Magnets And Rare Earth Situation (Mon 2 Sep - 10 AM)

Speaker: Yutaka Yoshitake, Rare Metals News

The US-China trade war has given rise to risks that include rare earth supply restrictions and escalating commodity prices. Mr. Yutake Yoshitake from Arum Publishing Co., which publishes news articles about rare earth metals, will discuss rare earth metals in Japan and past advances in rare-earth magnets, a major product that uses rare earth metals.

Materials | Trends On Hydrogen Energy And Fuel Cell Markets (Mon 2 Sep - 12 PM)

Speaker: Yoshiki Koizumi, President, K.K.Gas Review

Investor attention is likely to be drawn again to the hydrogen energy and fuel cell markets, considering the increasing likelihood of investment in hydrogen refueling stations and fuel cells in not only Japan, Korea and Europe, but also China. Mr. Yoshiki Koizumi, the president of The Gas Review and a knowledgeable expert of the industrial gas market, will talk about trends on the hydrogen energy and fuel cell markets.

Materials | Sumitomo Metal Mining's Cathode Materials Business, Small Meeting (Mon 2 Sep - 1 PM)

Growth Strategy For Automotive Lithium-Ion Battery Cathode Materials

Speaker: Isao Abe, Executive Officer, General Manager of Battery Materials Div. Sumitomo Metal Mining Co., Ltd.

We will host a discussion on the company's automotive lithium-ion battery cathode materials growth strategy and business environment with Mr Isao Abe, head of the company's new battery materials division established in April 2019. The company is planning to expand production of NCA and NMC substantially, with its medium-term plan, unveiled in February 2019, setting a production target of 10,000 tons/month (now 4,550 tons) by 2025-27.

Materials | Shin-Etsu CEO Meeting (Mon 2 Sep - 2 PM)

Speaker: Yasuhiko Saitoh, President, Shin-Etsu Chemical

Shin-Etsu Chemical is the biggest chemical company in Japan manufacturing products like semiconductor wafers, PVC, and silicones. It has top market share in various product categories and high margins. In the small meeting, management including President Yasuhiko Saitoh and Senior Managing Director Masahiko Todoroki in charge of semiconductor wafers will join in discussions of Shin-Etsu Chemical's strategies and business developments.

Special Smalls

Focused thematic group meetings with industry experts and senior managements.

Materials | W Scope Management Small Meeting (Tue 3 Sep - 10 AM)

Speaker: Hideo Ouchi, Board Member, W Scope

W-Scope specializes in lithium-ion battery separators. It has a large plant in Korea. Major clients are Korea-based Samsung SDI and LG Chem. As Korean lithium-ion battery companies are actively increasing capacity, so is W-Scope. In the small meeting, the company's growth strategy along with the separator business climate will be discussed.

Materials | Tokai Carbon Ceo Small Meeting (Tue 3 Sep - 2 PM)

Speaker: Hajime Nagasaka, President & CEO, Tokai Carbon

Tokai Carbon manufactures and sells artificial graphite electrodes, carbon black, and fine carbon. Its earnings have expanded substantially, driven by M&A in those businesses and sharp growth in prices from tight supply/demand conditions. The company's new medium-term plan calls for aggressive business expansion. Meanwhile, visibility is poor on future price conditions. The new medium-term plan, business outlook, and more will be covered in the president's small meeting.

Materials | Mitsui Mining & Smelting's Electrolytes For Solid-State Batteries (Tue 3 Sep - 3 PM)

Update On Solid-State Battery Development And State Of Product Development At Mitsui Mining & Smelting

Speaker: Kiyotaka Yasuda, Executive Officer, Director of Engineered Materials Sector R&D Center, Mitsui Mining & Smelting CO.,LTD.

Mitsui Mining & Smelting is a major supplier of electrolytes for solid-state batteries. In a small meeting format, the company will provide an update on its development and production of electrolytes for solid-state batteries, and discuss conditions for solid-state batteries..

Paper – Akiko Kuwahara, Paper, Pulp, Textiles, Glass, Toiletries Analyst, BofAML

Paper | Daio Paper - Transforming From Domestic Paper Maker To Asian Sanitary Products Manufacturer (Mon 2 Sep - 2 PM)

CEO meeting of Daio Paper

Speaker: Masayoshi Sako, President, CEO and Representative Director, Daio Paper Corporation

Daio Paper is changing its business structure by expanding business of super premium baby diaper & toilet roll in China. This session is for discussion with CEO of Daio Paper regarding its strategy.

Special Smalls

Focused thematic group meetings with industry experts and senior managements.

Real Estate – Tomoyoshi Omuro, Real Estate, Housing, J-REITs Analyst, BofAML

Real Estate | 1. What's Next For Japan's Real Estate Rental Market? (Tue 3 Sep - 9 AM)

Understanding the Post-Olympics Outlook

Speaker: Hiroshi Okubo, Executive Director, Head of Research, CBRE Research, CBRE K.K.

Japan's leading authority on the Japanese real estate rental market interprets CBRE's latest data for the office, logistics and commercial facility rental markets. Will office rents continue to rise? Can logistics facilities regain momentum?

*Meeting in English.

Real Estate | 2. City Center Office Space: Recent Trends And What The Future Holds (Tue 3 Sep - 10 AM)

Considering the Different Perspectives Owners and Tenants

Speaker: Keisuke Tamaki, Deputy General Manager, Unit Leader, Office Leasing and Tenant Relations Department, Mitsubishi Estate Co., Ltd / Robert L Kee, Senior Vice President, Vendor Executive, Bank of America, Merrill Lynch

Co-host: Sarah Cooper, Real Estate Specialist Sales, BofAML

A senior sales executive from Mitsubishi Estate – Japan's leading company in the office leasing market – talks about the latest trends in city-center office demand and ideas for new businesses. Merrill Lynch's manager responsible for office selection will also discuss the office space requirements of financial institutions and how he sees things evolving in the future.

Real Estate | 3. Why Should Global Investors Look At Japan's Logistics Facilities? (Tue 3 Sep - 11 AM)

How Much Growth Potential is Left?

Speaker: Matthew Zann, CEO & Founder, Bear Logi / Angus Brooks, Chief Executive Officer, Goodman Japan Limited

Host: Sarah Cooper, Real Estate Specialist Sales, BofAML

Two of the world's leading experts on logistics facilities talk about the appeal and growth potential of the Japanese market.

Real Estate | 4. Investing In Japanese Real Estate – The Secrets Of Success (Tue 3 Sep - 1 PM)

How Do Investors And Legal Professionals Collaborate?

Speaker: Theo Seltzer, Partner, Morrison & Foster / Kenji Taneda, Partner, Skadden Arps / Yoshi Takahara, ED & Head of Acquisitions, Asia Pacific Land

Host: Sarah Cooper, Real Estate Specialist Sales, BofAML

Experts from a world-class law firm and a real estate investment fund talk about how recent real estate investment deals are structured, give their insights for the Japanese market, and reveal the secrets to investment success.



Special Smalls

Focused thematic group meetings with industry experts and senior managements.

Real Estate | 5. Recent Trends In Japan's Property Acquisition Market (Tue 3 Sep - 2 PM)

A Look At The Latest Market Developments

Speaker: Hiroyuki Katsuno, Representative Director, Savills Asset Advisory Co., Ltd. / Toshihiko Miyake, Executive Director, Morgan Stanley Capital K.K. / Ken Negishi, Executive Director, Head of Capital Markets Japan at Jones Lang LaSalle K.K.

Three speakers with extensive experience at real estate investment funds and J-REITs discuss the latest developments in Japan's property acquisition market – an unprecedented opportunity to hear directly from experts at the frontline of the market.

Real Estate | 6. J-REIT's Strategy For Attracting Inbound Tourism In Nara (Tue 3 Sep - 3 PM)

Amazing Information Dissemination Power Of Internet Influencers

Speaker: Kazunari Yoshida, General Manager, Nippon Travel Agency / Shigeto Tominaga, CEO, LIFE PEPPER, Inc. / Michio Suganuma, Representative Director, President, Mitsui Bussan & IDERA Partners Co., Ltd.

Japan's ancient capital city is reborn on growing inbound tourism. J-REITs explain their approach toward utilizing internet influencers.

Real Estate | 7. Outlook For Japan's Hotel And Casino Market After The Olympics (Tue 3 Sep - 4 PM)

Will the Tide Change?

Speaker: Tom Sawayanagi, Senior Managing Director, Head of Japan, Hotels & Hospitality Group, Jones Lang LaSalle

The leading authority on Japan's hotel sector looks at prospects for the Japanese market based on latest data.

*Meeting in English

Special Smalls

Focused thematic group meetings with industry experts and senior managements.

TMT – Masashi Kubota, Electronics Components Analyst, Miko Hirakawa, Industrial Electronics, Semiconductors, DRAM Analyst, Robin Cheng, Semiconductor, Components and Display Industries Analyst, and Takashi Enomoto, Chemicals, Steel & Non-Ferrous Metal Analyst, BofAML

TMT | Lasertec Corporation - Growth By Dominating The New Markets (Mon 2 Sep - 9 AM)

How Much Further can Lasertec Grow in EUV Opportunities?

Speaker: Osamu Okabayashi, President & Representative Director, Lasertec corporation

Lasertec has attracted widespread interest in the stock market as a company that stands to benefit greatly from the shift to extreme ultraviolet (EUV) lithography in manufacturing processes in Japan's SPE industry. At this meeting, we expect discussions to focus on demand trends with existing EUV mask inspection systems, which depend greatly on the position of pellicle (protective film) development, and on trends in the development of mask inspection systems that use EUV light sources. We will discuss related profit opportunities..

TMT | Nomura Research Institute – Japan 5G market and business model development (Mon 2 Sep - 11 AM)

5G Update and New business

Speaker: Kotaro Kuwazu , Executive Fellow and Deputy div. manager of Consulting Dept., Nomura Research Institute

The rollout of 5G communications so closely watched by the stock market is finally set to begin. However, there are also concerns that US-China trade friction could give rise to delays in 5G penetration. At this session we invite telecoms expert Mr. Kotaro Kuwazu, Executive Fellow at Nomura Research Institute, to discuss themes including promising 5G business domains and the pace of penetration.

TMT | SiC MOSFET Market Trends for Automotive Applications (Mon 2 Sep - 11 AM)

Expansion of SiC Power Device in Auto Market

Speaker: Takayuki Maruhashi, Marketing Director, Techno System Research

Mr. Maruhashi from TSR will talk on the market environment and outlook for SiC for auto market with his in-depth knowledge about auto electrification and connected car.

TMT | Storage Market Environment And Outlook – HDD vs SSD (Mon 2 Sep - 3 PM)

Speaker: Kazuhiro Kusumoto, Assistant Director, Techno System Research

Mr. Kusumoto from TSR will talk about outlook for HDD and SSD market with his in-depth knowledge about these markets.

Special Smalls

Focused thematic group meetings with industry experts and senior managements.

TMT | Ferrotec Holdings Corporation - Vice President Small Meeting (Mon 2 Sep - 3 PM)

Speaker: Takeru Yamamura, Director, Vice President, Executive Officer – Administrations

Ferrotec Holdings is a major maker of SPE materials (quartz, ceramics and sealants), silicon wafers and power semiconductor substrates. About 90% of its products are manufactured in China. In a small meeting format, the company will discuss its growth strategy, trends on the semiconductor market with a focus on China, and the impact of the US-China trade war on the company. .

TMT | GlobalWafers Corporate Presentation (Mon 2 Sep - 4 PM)

Silicon Wafer Industry Outlook

Speaker: William Chen, Corporate VP and spokesperson, GlobalWafers Co Ltd.

GlobalWafers is the number 3 silicon wafer suppliers in the world. The company will share their view on the industry growth opportunities, supply situation and pricing outlook.

TMT | LINE CEO Meeting (Mon 2 Sep - 4 PM)

Speaker: Takeshi Idezawa, CEO, LINE Corp.

CEO Takeshi Idezawa will lay out the company's strategy on how it plans to leverage its SNS/engagement platform to drive advertising and fintech service growth.

TMT | B3 Corporation (Tue 3 Sep - 11 AM)

Speaker: Hideo Takeshita, President & CEO, B3 Corporation

B3 is one of the most prominent lithium-ion battery-related consultants. It has ties with many lithium-ion battery companies, including those in Korea and China, and conducts research and analysis. At the meeting, B3's founder Hideo Takeshita will cover lithium-ion battery market conditions and prospects.

TMT | Trends on Semiconductor Markets in Light of Friction between Japan and South-Korea and US-China Trade War (Tue 3 Sep - 4 PM)

Speaker: Hideki Motai, Business Development Dept. Deputy Director/Senior Staff Writer, Sangyo Times, Inc.

The intensifying friction between Japan and South-Korea and trade war between the US and China has dramatically changed supply chains for technology firms. Mr. Hideki Motai, an expert in semiconductors and writer for the Electronic Device Industry News, will discuss the latest trends.

InvesTours: Sep 2 (Mon)

Real Estate Tour

Hosted by Tomoyoshi Omuro, Real Estate, Housing, J-REITs Analyst, BofAML

Must-See Tours of the Latest Condos and Offices in Central Tokyo

Condo Tour: Essential for Those Looking to Buy a Luxury Condo in Central Tokyo

We will tour a model room at Park Court Shibuya The Tower (a total of about 350 units will be sold), which Mitsui Fudosan plans to deliver and record as sales in FY3/21. This property is a 39-story residential tower located just an eight-minute walk from Shibuya Station. Participants will be given a rundown of the property while watching a video and visiting a model room.

Office Tour: A Must-See for Those Looking to Confirm Recent Office-Market Conditions in Central Tokyo

We will visit Otemachi Park Building, which Mitsubishi Estate completed in January 2017. Participants will listen to a briefing on development trends in the Otemachi and Marunouchi business district while watching a movie and looking at a diorama at the office presentation room Mitsubishi Estate uses for tenant sales. We will then go to the Otemachi Building, which is under renovation, and visit Fino Lab and Inspired Lab, the company's new office concepts. We will then conduct a Q&A as needed.

- **Date:** Monday, September 2
- **Time:** 10:20 – 16:00
- **Meeting Point:** Grand Hyatt Hotel

■ **Itinerary:**

Time	Schedule
10:20	Meet at the hotel lobby of Grand Hyatt Tokyo, 1F
10:30	Depart from Grand Hyatt Tokyo by Bus
11:00-12:00	Mitsui Fudosan Condo Tour
12:15-13:15	Lunch (Bus)
13:30-15:30	Mitsubishi Estate Office Tour
16:00	Return to Grand Hyatt Tokyo

*contents are subjected to change



Source: Mitsui Fudosan
Note: Image is a computer-generated model of the projected outside view and not a photograph



Source: Mitsubishi Estate
Note: Image is a computer-generated model of the outside view and not a photograph

InvesTours: Sep 6 (Fri)

Japan Machinery - Factory Automation Tour

Hosted by Kenjin Hotta, Machinery Analyst, BofAML

Note: Max 15 shareholders (Fanuc chooses who to see)

Fanuc Factory Tour (Location: Yamanashi)

We are pleased to invite you to our factory automation tour to Fanuc factory in Yamanashi, at the foot of Mt. Fuji, a UNESCO world heritage site. Fanuc is at the leading edge of factory automation for Japan's manufacturing industry. The company holds the largest market share in the global CNC systems market, which are used as machine tool controllers. Fanuc is also a major global player in robotics. The plant is outfitted with the latest in automation, and in addition to our tour of it we will hold a Q&A session with management. As the FA cycle bottoms out, we believe this will be a great timing to visit Japan's leading robot manufacturers.

Itinerary:

Time	Schedule
7:50	Meet at the hotel lobby of Grand Hyatt Tokyo, 1F
8:00	Leave Grand Hyatt by bus
9:50	Arrive Fanuc Corporation H.Q.
10:00	Plant Tour (Briefing, Q&A)
12:00	Leave Fanuc
12:30	Lunch
16:00	Return to Grand Hyatt Tokyo

*contents are subjected to change

- **Date:** Friday, September 6
- **Time:** 7:50 -16:00
- **Meeting Point:** Grand Hyatt Tokyo 1F Lobby
- **Companies to visit:** Fanuc Corporation

InvesTours: Sep 6 (Fri)

Government Tour

Hosted by Futoshi Sasaki, Brokerage, Insurance, Nonbank & Fintech Analyst, BofAML

Examining Policy Administration Expectations and Challenges

Understanding trends in monetary and fiscal policy and developments at supervisory authorities is crucial to analyzing Japan's financial sector. Important topics in the near term include monetary policy direction, the regulatory stance of supervisory authorities vis-à-vis financial institutions, government policy on promoting cashless payments and the FinTech industry after the planned hike to consumption tax, and how the government's supervisory framework is encouraging regional financial institutions to restructure and merge. To gain insights into the latest thinking of policy planners and recent developments at regulatory bodies, we will run a tour of key government agencies such as MoF and BoJ as part of the 2019 Japan Conference. We plan to cover all the major agencies in a single day. The Government Tour promises to be an excellent opportunity to speak directly to Japan's policy planners and regulatory authorities.

- **Date:** Friday, September 6
- **Time:** 9:00 – 17:00
- **Meeting Point:** Grand Hyatt Tokyo 1F Lobby
- **Visit plan:** FSA, MOF, METI, BOJ and LDP (State Minister of Finance)
- **Itinerary:**

Time	Schedule
9:00	Meet at the hotel lobby of Grand Hyatt Tokyo, 1F
9:20	Depart from Grand Hyatt Tokyo by Bus
10:00-11:00	FSA
11:30-12:30	Luncheon meeting @Kazan Kaikan
12:30-13:30	MOF @Kazan Kaikan
14:00-15:00	METI
15:30-16:30	BOJ
17:00	Return to Grand Hyatt Tokyo

*contents are subjected to change



Please note:

For security reasons, attendees will be required to bring your ID on the day of the tour (Passport for International clients / Driving license for Japanese clients)

Corporate/Expert Dinner

Corporate/Expert Dinner: Sep 2 (Mon)

SMC Dinner (Monday, Sep 2, 18:30-)

Speaker: Mr. Motonaga (Moto) Hasegawa, General Manager, Domestic Sales Division, SMC Corporation

Hosted by Kenjin Hotta, Machinery Analyst, BofAML

Real Estate Expert Dinner (Monday, Sep 2, 18:30-)

Speakers: Mr. Daisuke Kitta, Head of Blackstone Japan, Head of Real Estate Japan, Senior Managing Director, Blackstone Japan

Mr. Jon Tanaka, Head of Japan Real Estate, Managing Director, Angelo, Gordon & Co.

Hosted by Sarah Cooper, Real Estate Specialist Sales, Tomoyoshi Omuro and Niima Komura, Real Estate, Housing and J-REITs Analyst

Japan-U.S. Relations Dinner (Monday, Sep 2, 18:30-)

Speaker: Mr. Kazuhiro Suzuki, The Director-General, North American Affairs Bureau, MoFA

Hosted by Japan Chief Economist Izumi Devalier and Japan Chief FX and Equity Strategist Shusuke Yamada, Merrill Lynch Japan Securities

Corporate/Expert Dinner: Sep 3 (Tue)

ORIX Dinner (Tuesday, Sep 3, 18:00-)

Speaker: Mr. Makoto Inoue, Representative Executive Officer, President and Chief Executive Officer, ORIX CORPORATION

Hosted by Futoshi Sasaki, Brokerage, Insurance and Other Financials Analyst, BofAML

*Orix chooses who may attend this executive dinner

NIDEC Dinner (Tuesday, Sep 3, 18:30-)

Speaker: Mr. Akira Sato, Executive Vice President and Chief Performance Office (CPO), NIDEC CORPORATION

Hosted by Masashi Kubota, Electronic Components Analyst, BofAML

*NIDEC chooses who may attend this executive dinner.

SUMCO Dinner (Tuesday, Sep 3, 18:30-)

Speaker: Mr. Michiharu Takii, Representative Director, Vice Chairman, SUMCO CORPORATION

Hosted by Takashi Enomoto, Chemicals, Steel & Non-Ferrous Metal Analyst, BofAML

*SUMCO brings their own interpreter.



Corporate/Expert Dinner

Dinner with AEI's Derek Scissors – 1 (Tuesday, Sep 3, 19:30-)

Speaker: Mr. Derek Scissors, Resident Scholar, American Enterprise Institute

Hosted by Richard Yacenda, APAC Chief Operating Officer, Bank of America Merrill Lynch

Corporate/Expert Dinner: Sep 4 (Wed)

Dinner with AEI's Derek Scissors – 2 (Wednesday, Sep 4, 18:30-)

Speaker: Mr. Derek Scissors, Resident Scholar, American Enterprise Institute

Hosted by Mr. Jin Su, Co-President of APAC, Bank of America Merrill Lynch

US-China Economics/Markets with BofAML Analysts (Wednesday, Sep 4, 18:30-)

Speaker: Ethan Harris, Global Chief Economist, Bank of America Merrill Lynch

David Cui, Chief China Strategist, Bank of America Merrill Lynch

Corporate/Expert Dinner: Sep 5 (Thu)

Mercari Dinner (Thursday, Sep 5, 18:30-)

Speaker: Mr. Kei Nagasawa, Chief Financial Officer, Mercari, Inc.

Hosted by Jason Mitchell, Internet Analyst, BofAML

*Mercari chooses who may attend this executive dinner.

Global Security and Defense Expert Dinner (Thursday, Sep 5, 18:30-)

Speaker: Mr. Evan Montgomery, Director of Research and Studies, Center for Strategic and Budgetary Assessments (CSBA)

Hosted by Ronald Epstein, US Aerospace/Defense Analyst, Bank of America Merrill Lynch

List of confirmed companies below

Construction	
CHIYODA CORPORATION	6366 JP
JGC CORPORATION	1963 JP

Energy 5019 IP

Internet & Games/Software	
AKATSUKI INC.	3932 JP
CAPCOM CO. LTD.	9697 JP
CYBERAGENT, INC.	4751 JP
DENA CO., LTD.	2432 JP
DIP CORPORATION	2379 JP
GMO PAYMENT GATEWAY, INC.	3769 JP
GREE, INC.	3632 JP
KAKAKU.COM, INC.	2371 JP
KONAMI HOLDINGS CORPORATION	9766 JP
MACROMILL, INC.	3978 JP
MERCARI, INC.	4385 JP
MONOTARO CO., LTD.	3064 JP
NEXON CO., LTD.	3659 JP
NINTENDO CO., LTD.	7974 JP
RAKUTEN, INC.	4755 JP
SEGA SAMMY HOLDINGS INC.	6460 JP
SMS CO., LTD.	2175 JP
YAPPLI, INC.	Private
YUME NO MACHI SOUZOU IINKAI CO., LTD.	2484 JP

One-on-one meetings: Sep 2 (Mon) – Sep 5 (Thu)

List of confirmed companies below



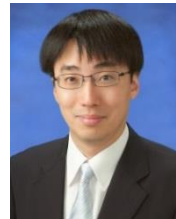





Machinery		Real Estate & Housing		TAIYO YUDEN CO., LTD.	
DAIKIN INDUSTRIES, LTD.	6367 JP	DAIWA HOUSE INDUSTRY CO., LTD.	1925 JP	TDK CORPORATION	6762 JP
EBARA CORPORATION	6361 JP	MITSUBISHI ESTATE CO., LTD.	8802 JP	TOKYO ELECTRON LIMITED	8035 JP
HITACHI CONSTRUCTION MACHINERY CO., LTD.	6305 JP	MITSUI FUDOSAN CO., LTD.	8801 JP	TOSHIBA CORPORATION	6502 JP
KOMATSU LTD.	6301 JP	NOMURA REAL ESTATE HOLDINGS, INC.	3231 JP		
KUBOTA CORPORATION	6326 JP				
MITSUBISHI HEAVY INDUSTRIES, LTD.	7011 JP				
NABTESCO CORPORATION	6268 JP				
NSK LTD.	6471 JP				
NTN CORPORATION	6472 JP				
SHIMA SEIKI MFG., LTD.	6222 JP				
YASKAWA ELECTRIC CORPORATION	6506 JP				
Materials		Technology		Telecommunication & Media	
AGC INC.	5201 JP	ADVANTEST CORPORATION	6857 JP	DENTSU INC.	4324 JP
MITSUBISHI MATERIALS CORPORATION	5711 JP	ALPS ALPINE CO., LTD.	6770 JP	HAKUHODO DY HOLDINGS INC.	2433 JP
TOKAI CARBON CO., LTD.	5301 JP	BROTHER INDUSTRIES, LTD.	6448 JP	KDDI CORPORATION	9433 JP
TORAY INDUSTRIES, INC.	3402 JP	DISCO CORPORATION	6146 JP	LINE CORPORATION	3938 JP
		FUJITSU GENERAL LIMITED	6755 JP	NIPPON TELEGRAPH AND TELEPHONE CORPORATION	9432 JP
		FUJITSU LIMITED	6702 JP	NTT DOCOMO, INC.	9437 JP
		GlobalWafers Co., Ltd	6488 TT	SOFTBANK CORP.	9434 JP
		HAMAMATSU PHOTONICS K.K.	6965 JP	SOFTBANK GROUP CORP.	9984 JP
		HITACHI, LTD.	6501 JP	UZABASE, INC.	3966 JP
		KONICA MINOLTA, INC.	4902 JP	YAHOO JAPAN CORPORATION	4689 JP
		KYOCERA CORPORATION	6971 JP		
		LASERTEC CORPORATION	6920 JP		
		LG Display Co Ltd	034220 KS		
		MINEBEA MITSUMI INC.	6479 JP		
		MURATA MANUFACTURING CO., LTD.	6981 JP		
		NIDEC CORPORATION	6594 JP		
		NIKON CORPORATION	7731 JP		
		OLYMPUS CORPORATION	7733 JP		
		OMRON CORPORATION	6645 JP		
		PANASONIC CORPORATION	6752 JP		
		RENEAS ELECTRONICS CORPORATION	6723 JP		
		ROHM CO., LTD.	6963 JP		
		SCREEN HOLDINGS CO., LTD.	7735 JP		
		SHARP CORPORATION	6753 JP		
		SONY CORPORATION	6758 JP		
Metals		Trading Companies		Transportation	
NIPPON STEEL CORPORATION	5401 JP	ITOCHU CORPORATION	8001 JP	CENTRAL JAPAN RAILWAY COMPANY	9022 JP
SUMITOMO METAL MINING CO., LTD.	5713 JP	MARUBENI CORPORATION	8002 JP	JAPAN AIRLINES CO., LTD.	9201 JP
		MITSUBISHI CORPORATION	8058 JP	KYUSHU RAILWAY COMPANY	9142 JP
		NETS & CO., LTD.	8031 JP	SEIBU HOLDINGS INC.	9024 JP
		SUMITOMO CORPORATION	8053 JP	UNITED PARCEL SERVICE, INC	UPS: US
Pharma & Medical Equipment					
ASTELLAS PHARMA INC.	4503 JP				
HOYA CORPORATION	7741 JP				
M3, INC.	2413 JP				
PHC HOLDINGS CORPORATION	Private				
TAKEDA PHARMACEUTICAL COMPANY LIMITED	4502 JP				
TERUMO CORPORATION	4543 JP				

2019 Japan Conference

Monday, September 2 – Friday, September 6, 2019 | Grand Hyatt Tokyo Hotel | Tokyo, Japan

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